

Tomo Lennox

13005 34th Ave N.
Plymouth MN 55441
USA

home: 763-383-0111
cell: 612-385-4326
tomo@tomoLennox.com

Experienced project manager and consultant who can get extra efficiency out of product development, based on better communications, creative solutions and Lean development techniques.

Secure Computing Corporation, St. Paul Minnesota (Internet security) 1999 – May 2008

Director Web Filtering

- Increased quarterly revenue from 2 million to 9.7 million
- Took the product from sixth to second in market share, by acquiring our competitors.
- Directed managers in software development, test and web analysis in a team of 32
- Remotely managed teams in four cities around the world

Director of Product Planning

- Brought formal feature specification back into the marketing job description.

Project Manager, Firewall Development

- Took a near-dead product and turned it into the leading high-security in the world.
- Acquired and integrated the two top competitors.
- Grew the team from 10 to 23 top-notch security and network engineers.
- Trained engineers to be managers and then to be directors.
- Managed very demanding military, government and financial customers.

Bow Tie Computer Services, Maple Grove Minnesota (Consulting) 1995 to 1999

- Implemented FDA-style testing program for Nellcor Puritan Bennett
- Improved ergonomic design for Data Key and Secure Computing.
- Provided contract management for Access Management Corp. and Wave Technologies

DataMap, Inc., Eden Prairie Minnesota (Geographic Information Systems) 1990 to 1995

Vice President, Business and Technology, 1993 to 1995

- Sought strategic partners through, industry analysis and networking, trade journals, conferences, and developing relationships

Vice President, Research and Development, 1990 to 1993

- Developed a superior geocoding technology to find the location of addresses.
- Led a team of eight engineers to develop a centralized insurance rating system.
- Active part of the executive team that steered the company.

Bow Tie Computer Services, Maple Grove Minnesota (Consulting) 1985 to 1990

- Pioneered human-computer ergonomic standards as part of the IEEE and Human Factors Society standards committees, and developed a niche market for practical ergonomic design
- Improved user interface for Tetra Pak and Hybritech .
- Supplied Contract management for WaveCrest.
- Wrote pacemaker programmer test plans to satisfy FDA certification for Medtronic.
- Developed systems and medical software for CDC and Mindax

EDUCATION & PERSONAL:

B.A. in Physics from Hope College, Holland, Michigan. Emphasis in Comp Sci., Electronics and Management.
US Citizen. Security Clearance.
Native speaker of English. Rudimentary skills in German, Japanese and ASL.